

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Bangkok, Thailand

Fresh Lemons

Monthly Market Share For: November 1997

Month\Year: 2.0 \ 30.0

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	50%	47%	22 Days	\$3.97	\$6			\$34				865 pkgs.	\$4,452
Mitsui OSK	50%	3%	27 Days	\$3.97	\$6			\$34				865 pkgs.	\$4,452
Sea-Land	0%	30%	21 Days	\$3.97	\$6			\$34				865 pkgs.	\$4,452
Hyundai	0%	7%	23 Days <sup>4</sup>	\$4.20	\$6			\$34				950 pkgs.	\$4,670
Neptune	0%	7%	27 Days	\$3.97	\$6			\$34				865 pkgs.	\$4,452

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$4,452

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: November 1997

Month\Year: 10.5 \ 103.0

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	76%	88%	14 Days <sup>4</sup>	\$2.38	AI		AI	AI				1008 pkgs.	\$2,399
Hanjin	19%	9%	14 Days	\$3.30	\$6		AI	AI				1008 pkgs.	\$3,431
OOCL	5%	0%	14 Days	\$1.99	AI		AI	AI					\$2,006

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$2,577

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: November 1997

Month\Year: 108.8 \ 488.9

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	20%	5%	17 Days	\$1.68	\$6			\$34				950 pkgs.	\$2,393
Mitsui OSK	19%	12%	15 Days	\$1.82	\$6			\$34				900 pkgs.	\$2,535
APL	15%	24%	15 Days	\$1.82	\$6			\$34				900 pkgs.	\$2,535
Maersk	15%	19%	15 Days	\$1.82	\$6			\$34				900 pkgs.	\$2,535
Sea-Land	9%	6%	15 Days	\$1.82	\$6			\$34				900 pkgs.	\$2,535
OOCL	6%	6%	15 Days	\$1.82	\$6			\$34				900 pkgs.	\$2,535
Neptune	5%	8%	13 Days	\$1.82	\$6			\$34				900 pkgs.	\$2,535
Yang Ming	4%	1%	17 Days	\$2.00	\$544 <sup>1</sup>			\$120 <sup>1</sup>				950 pkgs.	\$2,564
Hyundai	3%	4%	18 Days <sup>5</sup>	\$1.68				\$34				950 pkgs.	\$2,393
COSCO	2%	1%	21 Days	\$2.45	AI			AI				950 pkgs.	\$2,470

<sup>1</sup> Rate is per container

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$2,501

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Lemons

*Monthly Market Share For: November 1997*

Month\Year: 0.7 \ 0.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	24 Days	\$4.23	\$6			\$34				900 pkgs.	\$4,447

*Average Container Rate*    \$4,447

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: November 1997

Month\Year: 1.4 \ 5.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	72%	25%	21 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,510
NYK Line	18%	5%	18 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,510
Hyundai	10%	17%	22 Days <sup>4</sup>	\$3.63	\$6			\$34				865 pkgs.	\$4,359
APL	0%	30%	20 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,510
Maersk	0%	23%	23 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,510

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$4,499

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: November 1997

Month\Year: 11.3 \ 35.7

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	48%	27%	18 Days	\$3.97	\$6		13%	\$34					\$5,222
APL	27%	36%	19 Days	\$3.97	\$6		13%	\$34					\$5,222
Yang Ming	14%	4%	21 Days										
OOCL	9%	4%	19 Days	\$3.97	\$6		13%	\$34					\$5,222
P&O Nedlloyd	3%	0%	17 Days	\$3.97	\$6		13%	\$34					\$5,222
Sea-Land	0%	19%	18 Days	\$3.97	\$6		13%	\$34					\$5,222

*Average Container Rate* \$5,222

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: November 1997

Month\Year: 7.5 \ 322.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	40%	21%	10 Days	\$2,310 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI				1008 pkgs.	\$3,331
NYK Line	20%	4%	15 Days	\$2,310 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI				1008 pkgs.	\$3,331
Hanjin	13%	26%	12 Days	\$1.91	\$6		39%	\$34				1008 pkgs.	\$3,376
Yang Ming	13%	2%	12 Days	\$1,850 <sup>1</sup>	\$120 <sup>1</sup>		AI	AI				1008 pkgs.	\$1,970
OOCL	13%	2%	12 Days	\$2,310 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI				1008 pkgs.	\$3,331
Evergreen	0%	11%	11 Days	\$1.91	\$6		39%	\$34				1008 pkgs.	\$3,357
Pacific Express	0%	11%	none	\$3,325	AI		AI	AI					\$3,325
COSCO	0%	8%	12 Days	\$3,325	AI		AI	AI					\$3,325
K Line	0%	5%	12 Days	\$2,310 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI				1008 pkgs.	\$3,331

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,156